

### Methodology

During 2022, City Guide readers were asked to provide insights into their activity plans while in NYC. The survey was completed by 596 respondents. Three different completion incentives were offered, tickets to an attraction, a \$100 gift card and no incentive. There was no difference in the results for the respondents. There was also no change in results as the concerns about COVID diminished. These results show similar data to that of surveys conducted prior to the pandemic.

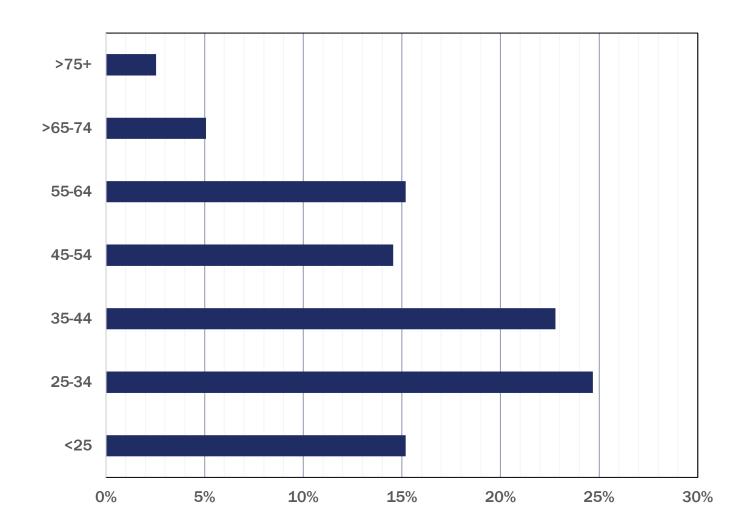
### Reader Profile

| VENUE                                | RESPONSE |
|--------------------------------------|----------|
| Average length of stay               | 5.3 Days |
| Domestic/International               | 48%/52%  |
| Average number of travelers in party | 2.3      |
| Average "activity" spend in NYC*     | \$1,681  |
| First time NYC visitor               | 48%      |

<sup>\*</sup> excludes accommodations and transportation

### Reader Age Distribution

(63% under 45 years old)



# Readers Enjoy Many NYC Activities

| VENUE                   | %   |
|-------------------------|-----|
| Theater                 | 52% |
| Sightseeing attractions | 80% |
| Museums                 | 66% |
| Shopping                | 60% |
| Historical sites        | 53% |
| Parks                   | 57% |
| Boat ride               | 25% |
| Helicopter ride         | 11% |
| Nightlife               | 31% |

## Readers "in market" Ticket Purchases & City Guide's Influence on Their Decisions

|                         | IN MARKET DECISION                               | CITY GUIDE INFLUENCES DECISION                         |
|-------------------------|--|--|
| Theater                 | 42%  | 82%  |
| Sightseeing attractions | 58%  | 73%  |
| Museums                 | 52%  | 78%  |
| Boat ride               | 22%  | 50%  |
| Helicopter ride         | 6%   | 62%  |
| Nightlife venue         | 13%  | 43%  |
| did you buy tick        | First question asked: xets after arrival in NYC? | Second question asked: did CG influence your decision? |

## Readers Who Purchase Tickets Prior to Arrival

| VENUE                   | <b>%</b> |
|-------------------------|----------|
| Theater                 | 28%      |
| Sightseeing attractions | 32%      |
| Museums                 | 28%      |
| Boat ride               | 12%      |
| Helicopter ride         | 5%       |
| <br>Nightlife venue     | 8%       |

# Sightseeing Ticket Purchases Made "in market"

| VENUE           | %   |
|-----------------|-----|
| Observatory     | 64% |
| Museum          | 70% |
| Bus tour        | 24% |
| Boat ride       | 31% |
| Helicopter ride | 9%  |
| Indoor venue    | 37% |

# Where Readers Intend to Dine

| VENUE              | <b>%</b> |
|--------------------|----------|
| Gourmet restaurant | 32%      |
| Steak house        | 41%      |
| Theme restaurant   | 33%      |
| Italian            | 57%      |
| Chinese            | 33%      |
| Thai               | 17%      |
| Korean             | 14%      |
| Pre-theater        | 15%      |
| Brunch             | 37%      |
| Rooftop            | 35%      |

# Where City Guide Readers Travel From

| REGION        | %   |
|---------------|-----|
| USA           | 48% |
| Europe        | 21% |
| Latin America | 22% |
| Canada        | 2%  |
| Mexico        | 4%  |
| Asia          | 3%  |

## City Guide's Influence with Ticket Buyers

|   | THEATER | ATTRACTIONS | MUSEUMS |
|---|---------|-------------|---------|
| Activities they do                            | 52%     | 80%         | 66%     |
| Readers who bought prior to arrival           | 28%     | 32%         | 28%     |
| Readers who bought in NYC                     | 82%     | 58%         | 58%     |
| Readers who said CG influenced their decision | 70%     | 86%         | 57%     |

### **Survey Summary**

City Guide readers are active tourists and use the magazine to make purchase decision.

Demographically, they tend to be younger adults (under 45), represent a higher proportion of international travelers compared to the city's overall tourist patterns, spend over \$1,600 and three quarters have been to New York before. They do plan in advance and make some purchases, but the majority are made after arriving in NYC.

City Guide magazine influences millions of dollars of tourists' purchases and is an efficient medium to reach these visitors at the time when they deciding what to do.